

# THE AMERICAN LEGION

# NATIONAL MEMBERSHIP AWARDS PROGRAM MANUAL

**MEMBERSHIP YEAR 2022** 



# 2021–2022 NATIONAL MEMBERSHIP TARGET DATES

EARLY BIRD/NEF KICKOFF	SEPTEMBER 9, 2021	50%
FALL MEETINGS	OCTOBER 14, 2021	55%
VETERANS DAY	NOVEMBER 10, 2021	65%
PEARL HARBOR DAY	DECEMBER 8, 2021	75%
MID-WINTER	JANUARY 20, 2022	80%
PRESIDENTS DAY	FEBRUARY 9, 2022	85%
AMERICAN LEGION BIRTHDAY	MARCH 9, 2022	90%
CHILDREN & YOUTH	APRIL 13, 2022	95%
ARMED FORCES DAY	MAY 11, 2022	100%
DELEGATE STRENGTH	30 DAYS PRIOR TO NATIONAL CONVENTION	

**Target dates are the second Wednesday of the month** unless a holiday falls on that day or at the beginning of that week.

Since Labor Day and Columbus Day fall on a Monday, the September and October target dates will be on a Thursday.

To maximize the December renewal notice, **the January target date** will be the third Wednesday of the month due to Martin Luther King Jr. Day.

# 2021-2022 NATIONAL MEMBERSHIP RENEWAL SCHEDULE

CUTOFF DATES	RENEWAL DATES
MAY 17, 2021	JULY 1, 2021
SEPTEMBER 9, 2021	OCTOBER 8, 2021
OCTOBER 14, 2021	NOVEMBER 12, 2021
DECEMBER 8, 2021	JANUARY 7, 2022
FEBRUARY 9, 2022	FEBRUARY 25, 2022
APRIL 13, 2022	APRIL 30, 2022

Transmittals not received by the cutoff date may not prevent a subsequent renewal notice from being delivered at or around the renewal date.

Please note that renewals transmitted and *received by the cutoff* (which is also a national target date) will be updated prior to printing renewal notices, assuming they can be successfully scanned. Membership that must be hand-keyed (new members and renewals that cannot be scanned) will take longer to process. Please transmit as early and as often as possible in advance of the target dates to help avoid delays in processing.

All online membership processing transmittals submitted through **mylegion.org** by the close of business on the cutoff date will suppress printing of renewal notices.

# **FOREWORD**

This guidebook is prepared and designed primarily to assist department and district/county membership teams and commanders in building a complete membership program. It includes:

- Material to help build a membership campaign.
- A basic outline of important membership dates for the American Legion membership year.
- Information on awards and national contests throughout the entire year.

## **IMPORTANT NOTES**

- Instructions and forms in this manual supersede where conflicting information exists in other national publications and should be mailed directly to **The American Legion National Headquarters**, **Attn: Membership Division**, **P.O. Box 1055**, **Indianapolis**, **IN 46206**, faxed to **(317) 630-1413** or emailed to **membership@legion.org**.
- Departments, districts and posts are encouraged to establish incentive programs to further growth and post development within the American Legion family.
- Post, department and national recruiter forms have been incorporated into one form. Departments may make copies as needed.
- This guidebook can be downloaded from The American Legion's website and sent electronically. *legion.org/publications*
- DMS memberships will not count for points and awards unless otherwise stated in this guidebook. DMS-acquired members will count toward all-time high awards and national convention delegate strength.
- Unless otherwise specified, all trips awarded as incentive prizes include roundtrip airfare from an airport in the continental United States, designated by National Headquarters.
- All target date accomplishments are based on each department's total membership on the transmittals received and successfully processed at National Headquarters by close of business on the target date. Transmittals with incorrect data or insufficient funds will not be counted.
- A new member is defined as any eligible veteran who was not a paid member in good standing for the previous membership year. Transfers of previous-year members from one post to another do not count as new members.

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**Note:** Several awards and recognitions are determined even after the 100 percent target date has passed. Membership teams are encouraged to continue to sign up members after the May target date to compete for the 100% District Commander Pin, Department Commander All-Time High Award and certain other awards.

# NATIONAL MEMBERSHIP AWARDS

#### INDIVIDUAL AWARDS

- Gold Brigade Recruiter (May target date)
- Silver Brigade Recruiter (May target date)
- Department Recruiter of the Year (May target date)
- National Recruiter of the Year (May target date)
- Pioneer Award (anytime during the year)
- District Commander 100% Pin (anytime during the year)
- New Post Development Pin (anytime during the year)

### **POST AWARDS**

- Post Honor Ribbon (December 31)
- Post Membership Retention Award
- Certificate of Meritorious Service (December 31)
- Five or More Consecutive Years All-Time High Post Award
- Pioneer Award (anytime during the year)
- Post Revitalization Recognition Letter (anytime during the year)

#### **DISTRICT AWARDS**

- District Commander Race to the Top (March 31)
- District Commander Achievement Award (May target date)
- District Commander New Post Achievement Award (May target date)
- District Honor Ribbon (May target date)

#### **DEPARTMENT AWARDS**

- General John J. Pershing Honor Award (December 31)
- Five or More Consecutive Years All-Time High Department Award (December 31)
- Big Twelve Competition (March target date)
- General Henri Gouraud Trophy Award (March target date)
- Henry D. Lindsley Trophy Award (March 31)
- Jerry L. Hedrick Membership Award (March 31)
- Department Commander of the Year Award (May target date)
- Target Date Awards Points Program (May target date)
- National Convention Housing (May target date)
- National Convention Parade Position and Convention Hall Seating (June target date)
- O.L. Bodenhamer Trophy Award (June)
- Department Commander All-Time High Award (delegate strength target date)
- National Convention Delegate Strength (delegate strength target date)
- Department Honor Ribbon (opening day of national convention)

### MEMBERSHIP PROGRAMS POINTS KEY

Contacts with military officials or units (Reconnect) 1

Gold Brigade nominations

Race to the Top winners, second- and third-place runners-up

New post temporary charters by May target date <sup>2</sup>

Posts accepted for cancellation by NEC

100+ points each event

100 points each

500 points each

1,000 points each

- 500 points each

## Accomplishments as of January (80%) target date 3

90%	2,000 points
85%	1000 points
80%	500 points

#### Big Twelve competition in each category

1st place	10,000 points
2nd place	7,500 points
Achieved goals	5,000 points

## District commanders nominated for the Race to the Top competition in each category <sup>4</sup>

5 or more 1,000 points
3 or 4 nominations 800 points
1 or 2 nominations 400 points

## **AWARDS CATEGORY KEY**

Checks of the same amount are awarded to the department commander and department membership chairman.

LEVEL	VALUE <sup>5</sup>	POINTS
7	\$1,000	60,000 or more
6	\$800	55,000-59,999
5	\$600	50,000-54,999
4	\$500	45,000-49,999
3	\$375	40,000-44,999
2	\$200	30,000-39,999
1	\$100	20,000-29,999

<sup>&</sup>lt;sup>1</sup> Submit the Reconnect certification form to the Membership Division (**membership@legion.org**) by June 30. There is a cap of 5,000 total points in this category.

<sup>&</sup>lt;sup>2</sup> Departments are no longer penalized -500 points for post charter cancellations accepted by the NEC.

<sup>&</sup>lt;sup>3</sup> The membership percentage (not including DMS) by the January target date. Points listed are bonus points awarded in addition to the standard 8,000 points for meeting 80% of department membership goal.

<sup>&</sup>lt;sup>4</sup>RTTT nominations must reach National Headquarters by the April target date.

<sup>&</sup>lt;sup>5</sup> An additional \$1,000 will be awarded to the department if all target dates are accomplished.

# TARGET DATE AWARDS POINTS PROGRAM

The department commander and department membership chairman may earn checks up to \$1,000 based on a points system for meeting national target dates and other key membership areas. Each department must accomplish its goal by the May target date, by traditional methods to be eligible for awards.

An additional \$1,000 is awarded to the department for meeting all target dates.

The membership office will record traditional accomplishments on the transmittals received and processed at National Headquarters by the close of the target date business day.

## **POINTS KEY**

TARGET I	September	50%	5,000
TARGET II	October	55%	5,500
TARGET III	November	65%	6,500
TARGET IV	December	75%	7,500
TARGET V	January	80%	8,000
TARGET VI	February	85%	8,500
TARGET VII	March	90%	9,000
TARGET VIII	April	95%	9,500
TARGET IX	May	100%	10,000

Post and district commanders should place emphasis on renewing current members and reinstating those whose membership has expired, in addition to actively recruiting new members throughout the year.

#### POST & DISTRICT DEVELOPMENT/REVITALIZATION

Departments will have a minimum goal to start/revitalize two posts within the current membership year. Departments will earn 1,000 points for each new temporary post charter.

## MEMBERSHIP CHALLENGES AT COMMANDERS' AND ADJUTANTS' CONFERENCE

Challenges between departments provide ammunition for membership drives while encouraging friendly rivalry.

All challenges must be turned into the department staff liaisons in the Membership Division prior to the adjournment of the Commanders' and Adjutants' Conference. This will permit the staff to review them and to clarify questions. They must contain the signatures of the individuals making and accepting the challenge. Challenges may be based on any number of different criteria and not just membership numbers.

# **TARGET NO. I**

# EARLY BIRD/NEF KICKOFF Receipt date: September target date

This target date is worth 5,000 points for meeting the 50% target (not including DMS totals). Transmittals must be received and processed at National Headquarters during normal business hours on or before the September target date.

# **TARGET NO. II**

# FALL MEETINGS Receipt date: October target date

This target date is worth 5,500 points for meeting the 55% target (not including DMS totals). Transmittals must be received and fully processed at National Headquarters during normal business hours on or before the October target date.

# **TARGET NO. III**

# VETERANS DAY Receipt date: November target date

This target date is worth 6,500 points for meeting the 65% target (not including DMS totals). Transmittals must be received and fully processed at National Headquarters during normal business hours on or before the November target date.

# **TARGET NO. IV**

# PEARL HARBOR DAY Receipt date: December target date

This target date is worth 7,500 points for meeting the 75% target (not including DMS totals). Transmittals must be received and fully processed at National Headquarters during normal business hours on or before the December target date.

# **TARGET NO. V**

# MID-WINTER Receipt date: January Target date

This target date is worth 8,000 points for meeting the 80% target (not including DMS totals). Transmittals must be received and fully processed at National Headquarters during normal business hours on or before the January target date.

## POST HONOR RIBBON

Honor ribbons are awarded to posts whose membership for the current membership year (as of December 31) achieves an advance membership (for the year about to begin) equal to or greater than the final membership for the year ending. Certification forms must be submitted to the Membership Division by January 31 (page 13).

# CERTIFICATE OF MERITORIOUS SERVICE ALL-TIME HIGH AWARD

This certificate is awarded to all posts that have enrolled an advance membership for the membership year (as of December 31) equaling or surpassing the post's previous all-time high membership (page 14).

#### GENERAL JOHN J. PERSHING HONOR AWARD

This plaque is awarded annually to the department with the greatest percentage of posts receiving the Post Honor Ribbon for achieving 100 percent or more of their previous year's membership enrolled for the coming year by December 31, and having reported the achievement to National Headquarters no later than January 31.

# **TARGET NO. VI**

# PRESIDENTS DAY Receipt date: February target date

This target date is worth 8,500 points for meeting the 85% target (not including DMS totals). Transmittals must be received and fully processed at National Headquarters during normal business hours on or before the February target date.

# **TARGET NO. VII**

# THE AMERICAN LEGION BIRTHDAY Receipt date: March target date

This target date is worth 9,000 points for meeting the 90% target (not including DMS totals). Transmittals must be received and fully processed at National Headquarters during normal business hours on or before the March target date.

# BIG TWELVE COMPETITION Receipt date: March target date

The Big Twelve standings will be taken from the national roll call made at the Commanders' and Adjutants' Conference. Each department must maintain its own respective roll call pledge by having remittance forms and accompanying dues to equal the pledge made, received by National Headquarters during normal business hours on or before the March target date. The department in each category that has pledged the highest percentage and meets this goal will be the winner.

Transmittals in excess of the pledge (at least 90%, not including DMS totals) will not alter the relative standing of the departments; however, defaulting among the Big Twelve by turning in a smaller number than pledged will completely disqualify the department. As departments default, others in the same category will move up. The winner in each category will be reimbursed for computer equipment purchases up to \$2,000. Department runners-up in all six categories will be reimbursed for computer equipment purchases of up to \$1,000.

The six categories in the Big Twelve Competition are:

Category I	Departments of 85,000 or more members
Category II	Departments of 65,000 to 84,999 members
Category III	Departments of 40,000 to 64,999 members
Category IV	Departments of 25,000 to 39,999 members
Category V	Departments of 10,000 to 24,999 members
Category VI	Departments of 9,999 or fewer members

**Note:** All departments winning Big Twelve awards in March must submit legible cash register receipts and request reimbursement from the National Membership Division by September 30 or lose all entitlements.

# DISTRICT COMMANDER RACE TO THE TOP COMPETITION End date: March 31

Competition is divided into five categories based on the membership of the district without regard to geographic locations. District commanders will compete in each of the following categories based on final membership year totals, and a top district commander for the national award will be selected from each of the five categories. Post ribbons will also be awarded to each top district commander for all posts in those districts.

Second and third place awards will also be presented in each category. The district commanders will be awarded checks in the amount of \$500 for second place or \$375 for third place, but no additional ribbons will be awarded for the posts in these districts.

The RTTT certification form must be submitted by the April target date (page 16).

### Race to the Top categories

Category I	Districts of 15 to 1,499 members
Category II	Districts of 1,500 to 2,999 members
Category III	Districts of 3,000 to 4,999 members
Category IV	Districts of 5,000 to 7,499 members
Category V	Districts of 7,500 and more members

**First place award** – The top district commander and guest in each category whose district membership on March 31 represents the greatest percentage over the final previous year's membership will receive a trip to the 103rd National Convention in Milwaukee in 2022. **This cannot be less than 100 percent to qualify.** Each winner and guest are entitled to a trip to the national convention as a distinguished guest of the national commander, including round-trip airfare, tickets to the National Commander's Banquet, and hotel accommodations for six days and five nights. These district commanders will also receive American Legion caps signifying they are Race to the Top winners, awarded on stage at the national convention with ribbons for each of the district's posts.

**Second place** – The district commander in each category whose district membership on March 31 represents the second highest percentage over the final previous year's membership will receive a \$500 check. **This cannot be less than 100 percent to qualify.** 

**Third place** – The district commander in each category whose district membership on March 31 represents the third highest percentage over the final previous year's membership will receive a \$375 check. **This cannot be less than 100 percent to qualify.** 

# TARGET NO. VIII

# CHILDREN AND YOUTH Receipt date: April target date

This target date is worth 9,500 points for meeting the 95% target (not including DMS totals). Transmittals must be received and fully processed at National Headquarters during normal business hours on or before the April target date.

# **TARGET NO. IX**

# ARMED FORCES DAY Receipt date: May target date

This target date is worth 10,000 points for meeting the 100% target (not including DMS totals). Transmittals must be received and fully processed at National Headquarters during normal business hours on or before the May target date.

#### NATIONAL CONVENTION HOUSING CUTOFF

Department housing at the national convention will be determined by transmittals received at National Headquarters during normal business hours on or before the May target date.

#### DEPARTMENT COMMANDER OF THE YEAR AWARD

Any department commander who meets or exceeds the 100 percent goal by the May target date will receive a framed certificate, presented by the national commander at the national convention. This award does not include a trip to the national convention.

#### DEPARTMENT RECRUITER OF THE YEAR

Each American Legion post will have the opportunity to submit the name of the recruiter from that post who has signed up the highest number of new members for the membership year by the May target date. Department headquarters will supply certification forms to be completed by the post commander or adjutant and submitted to department headquarters by the May target date plus one week. Department adjutants will determine the top new member recruiter for their respective department and certify the winner to National Headquarters, on or before the last day of May.

The top new member recruiter, properly nominated and certified from each department, will be awarded a framed certificate noting his or her accomplishment. (page 17).

## NATIONAL RECRUITER OF THE YEAR

The individual certified with the highest number of new members recruited from among all the departments will be declared National Membership Recruiter of the Year. The award includes a trip to the national convention: six days and five nights for the Legionnaire and guest, round-trip air transportation, hotel accommodations and reserved seating tickets to the National Commander's Banquet for Distinguished Guests.

Monetary awards will be presented to the next highest 26 individuals:

- One \$1,000 check
- 10 \$150 award checks (third place)
- 15 \$100 award checks (fourth place)

Note: Department adjutants must nominate top recruiters on or before the last day of May (page 17).

### DISTRICT COMMANDER'S NEW POST ACHIEVEMENT AWARD

District commanders who create new American Legion posts in their respective districts and have the new post's temporary charter application on file at National Headquarters by the May target date will receive a framed certificate (page 18).

### DISTRICT COMMANDER ACHIEVEMENT AWARD and DISTRICT HONOR RIBBON

All district commanders whose May target date membership exceeds the previous year's membership by at least the number of posts in that district will be awarded the District Commander Achievement Award framed certificate. In addition, the district will receive a District Honor Ribbon for its district colors (page 19).

## SPECIAL INDIVIDUAL RECOGNITION/ACHIEVEMENT AWARDS

#### **GOLD BRIGADE AWARD**

A Legionnaire who recruits 50 or more new members (excluding any transfers) into The American Legion by the May target date will qualify for enrollment in the elite Gold Brigade of The American Legion. These very special Legionnaires will be awarded unique gifts designating affiliation with the Gold Brigade. Also, special recognition will be given to those Legionnaires through special announcements at the national convention, in the *Dispatch*, online and other media.

The gifts awarded to a Gold Brigade recipient will depend on the number of times he or she has qualified for this award (page 20). **NOTE:** Fifth, Sixth and Tenth consecutive years qualify only for their separate respective awards.

First-time awardees: Second through fourth time: Seventh time and beyond: Gold Brigade patch Gold Brigade certificate Gold Brigade certificate

Special Gold Brigade cap pin "Hash mark" for jacket sleeve "Hash mark" for jacket sleeve

Gold Brigade certificate

Designer jacket or

Designer jacket or

Polo shirt or

Polo shirt or

Polo shirt **or** Sweater with Gold Brigade logo Sweater with Gold Brigade logo

Sweater with a Gold Brigade logo \$150 check

# GOLD BRIGADE FIFTH CONSECUTIVE YEAR AWARD

Any recipient who has earned the Gold Brigade award for five consecutive years is eligible for a distinctive blue Gold Brigade blazer. A Legionnaire may only qualify once every five years. Department adjutants must submit all Gold Brigade certification forms to National Headquarters by the last day of May (pages 20-22).

# GOLD BRIGADE SIXTH CONSECUTIVE YEAR AWARD

Any recipient who has earned the Gold Brigade Award for six consecutive years to include the current membership year is eligible for a \$150 check and an American Legion cap with the label "Master Recruiter," a Gold Brigade plaque, a cap pin and a hash mark. Department adjutants must submit the certification form by the last day of May (page 22).

# GOLD BRIGADE TENTH CONSECUTIVE YEAR AWARD

Any recipient who has earned the Gold Brigade award for 10 consecutive years to include the current membership year is eligible for a distinctive blue Gold Brigade blazer. (This is a one-time award.) Department adjutants must submit all certification forms to National Headquarters by the last day of May (page 23).

#### THE SILVER BRIGADE AWARD

A Legionnaire who recruits 25 to 49 new members (excluding any transfers) into The American Legion by the May target date will qualify for this award. A silver pin and certificate will be awarded (page 24). **NOTE:** Silver Brigade and Gold Brigade awards cannot both be awarded to a recruiter during the same membership year.

# **JUNE (FLAG DAY) AWARDS**

Determined as of the Flag Day membership report

## O.L. BODENHAMER TROPHY AWARD

This plaque is awarded annually to the department designated to lead the parade at the time of the ensuing national convention, and is limited to the 52 departments within the United States, including the District of Columbia and Puerto Rico. DMS-acquired members will not be considered in determining the Bodenhamer Trophy winner.

#### PARADE POSITION AND CONVENTION HALL SEATING

Seating in the national convention hall is determined based on the department's standing on the Flag Day membership report. DMS-acquired members will not be considered in determining convention hall seating or parade position except as indicated below.

National convention parade position is according to the following order of priority:

#### Foreign departments

In the order established for the domestic departments (see below), followed by:

**O.L. Bodenhamer Trophy winner,** awarded to the department whose standing is No. 1 on the Flag Day (June 14) membership report, followed by:

#### Domestic departments (all other)

- All departments that have achieved an all-time high (DMS included) for the current year by the June 14 membership report. They will be in the order of attainment, followed by:
- All departments that have achieved an all-time high (DMS included) for the previous year in order of consecutive years of achievement, followed by:
- All other departments in order of their appearance on the June 14 membership report (DMS not included), followed by:
- The host department.

# NATIONAL CONVENTION DELEGATE STRENGTH

Receipt date: 30 days prior to the beginning of the national convention

National Headquarters must receive transmittals for delegate strength during normal business hours on or before 30 days prior to the beginning of National Convention.

Delegate strength is determined by total membership, including DMS members, in the hands of the national treasurer 30 days prior to the national convention. Total number of delegates for each department is based on five delegates at large, one delegate for each 1,000 members or major fraction thereof, and the members of the National Executive Committee.

#### DEPARTMENT COMMANDER ALL-TIME HIGH AWARD

Specially cast all-time-high rings will be awarded to the commander, adjutant and membership chairman of each department attaining a new all-time-high membership (DMS included) for the current membership year by 30 days prior to the national convention.

The national commander reserves the right to award a different but similar award to any commander, adjutant or membership chairman who has already received an all-time-high ring.

## DEPARTMENT HONOR RIBBON

Each department equaling or surpassing its previous year's final membership by opening day of the national convention will receive an honor ribbon for its department colors.

# MISCELLANEOUS TROPHIES AND AWARDS

#### PIONEER AWARD

The National Membership & Post Activities Committee created the Pioneer Award on May 5, 1965, to recognize those directly involved with new post formation. However, recognition and awarding of this citation are the new post's responsibility.

Completed certification forms should be returned to department headquarters for approval prior to being forwarded to National Headquarters. All Pioneer awards will be returned to department headquarters for proper presentation (page 25).

# FIVE OR MORE CONSECUTIVE YEAR ALL-TIME HIGH POST AWARD

**Purpose of report:** To certify to National Headquarters those posts eligible to receive the Five (or more) Consecutive Year All-Time High Award. The citation may be ordered at any time for a qualifying post, but we suggest it be ordered about one month prior to the time planned for presentation (department convention, district convention, visit by department commander, etc.). Departments should check and ensure at the close of department books that all qualifying posts are certified. After a post has won the award for five consecutive years of all-time membership highs, it may continue to win the award each year thereafter as long as each year's membership sets a new all-time high. Please list posts in numerical order (page 15).

**Note:** Post names and numbers will be printed on the award exactly as shown on your report. Costs of replacement awards resulting from an incorrect report will be charged to the department.

## POST MEMBERSHIP RETENTION AWARD

This award recognizes posts for their ability to renew their previous year's membership. To qualify, the post must have at least the minimum number of members to maintain their post charter within their designated department and retain at least 90 percent of their previous year's membership by the May target date. The accompanying certificate for this award will reflect retention categories of over 90, 95 and 100% (page 32).

#### GENERAL HENRI GOURAUD TROPHY AWARD

A plaque is awarded annually to that department in each of the six categories for first exceeding its national membership goal. These department categories will be the same as those used for determining Big Twelve winners, with one winner to be determined in each category.

# FIVE OR MORE CONSECUTIVE YEARS ALL-TIME HIGH DEPARTMENT AWARD

All departments that by December 31 have an all-time high in membership for the current membership year (DMS included) that represents five or more consecutive years will receive a special plaque recognizing the number of consecutive years all-time high.

#### HENRY D. LINDSLEY TROPHY

All membership transmittals used in determining the winner of this plaque must be part of the March 31 turn-in and must be received at National Headquarters during normal business hours on or before March 31. The trophy is awarded to the department that on March 31 has attained the highest percentage of membership over its previous year's final membership, without counting DMS in either year.

## JERRY L. HEDRICK MEMBERSHIP AWARD

This is a membership plaque for departments other than the 50 state departments and the District of Columbia. The North Carolina Trophy is to be awarded to the department that on March 31 has attained the highest percentage of membership over its previous year's final membership, without counting DMS in either year.

#### 100% DISTRICT COMMANDER PIN

This special pin is worn only by those Legionnaires who as district commanders accomplished at least 100 percent of their assigned district membership goals. These commanders may be nominated at any time during the membership year (page 26).

## POST REVITALIZATION RECOGNITION LETTER

Individuals who assist in revitalizing a post will receive a recognition letter from the national commander for their hard work. The revitalized post will receive a letter from the national commander welcoming them back into The American Legion (page 27).

#### **NEW POST DEVELOPMENT PIN**

The New Post Development Pin is available to any individual who assists with the initial start-up of a new post. Volunteers can be nominated at any time throughout the year (page 28).

# **DEPARTMENT MEMBERSHIP CHALLENGE**

This form must be turned in to a staff liaison.

	Date	
Department issuing challenge		
-	ked from list below):	
Challenge based on the following membership p	erformance as tabulated at National Headquarters:	
[ ] Highest numerical total membership [ ] Largest Reconnect event [ ] Highest percent of current year's goal [ ] Department to hit most targets (September-May) [ ] First to hit 100 percent of current year goal [ ] Department to hit all targets (September-May) [ ] Highest percent increase over previous year [ ] Most new post charters		
(These are sample challenges; if desired, check the appropriate item.)		
Challenge is based on appropriate information from:		
[ ] Target date [ ] Membership report dated week of		
DMS-acquired members will count [ ] will not count [ ] in this challenge (check one).		
Challenge by:	Accepted by:	
Signature	Signature	
Title	Title	
Department	Department	

**Note:** Challenges must contain the signatures of both parties. National Headquarters will tabulate the results and notify both winners and losers.

# **POST HONOR RIBBON**

Honor ribbons will be awarded to all posts whose membership, as of December 31, achieves an advance membership (for the year about to begin) equal to or exceeding the final membership for the year ending.

Ю	The American Legion Attn: Membership Division P.O. Box 1055	Deadline: January 31
		Date
	ase do not list posts; report only the total num the honor ribbon, and the percentage qualifyi	ber of posts within the department, the total number qualifying ng.
Γhe	P Department of	requests the following honor ribbons
2.	Total number of posts within the department  Total number of posts qualifying for honor ri  Percentage qualifying (line 2 divided by line	bbon
		Department adjutant  Department

# **CERTIFICATE OF MERITORIOUS SERVICE**

# **POST ALL-TIME HIGH AWARD**

This certificate is awarded to those posts which have enrolled an advance membership for the year about to start equaling or surpassing the post's previous all-time high membership by December 31 of that year.

то:	The American Legion Attn: Membership Division		Deadline: January 31	
	P.O. Box 1055 Indianapolis, IN 46206 Fax: (317) 630-1413 Email: membership@legio		Date	
	Li	st posts in numerica	l order starting with No.	1.
The D	Pepartment of		request	s citations for the following posts:
Nar	me of post/post number	Location	All-time high	Number of advance members on December 31
			Department adjutant	
			Department	<u></u>

**DUPLICATE FORM AS NECESSARY** 

# **CERTIFICATION OF POSTS EARNING**

# **FIVE CONSECUTIVE YEARS ALL-TIME HIGH AWARD**

This award is for a citation for a post that has five or more consecutive years all-time high. A minimum of five consecutive years is necessary to qualify, but a citation can be earned each year the post continues its all-time high performance after the fifth year.

то:	The American Legion Attn: Membership Division P.O. Box 1055 Indianapolis, IN 46206 Fax: (317) 630-1413 Email: membership@legion.org	Date			
	List posts in	numerical order starting with N	Io. 1.		
The D	Department of	requ	ests citations fo	r the following post	s:
Name	e of post and post number	Number of consecumembership	itive years of a	ll-time high	
		Number of years	From	То	
		Department adjutar	nt		
		Department			
		 Date			

## **DUPLICATE FORM AS NECESSARY**

# DISTRICT COMMANDER RACE-TO-THE-TOP AWARD

**To:** The American Legion, Attn: Membership Division, P.O. Box 1055, Indianapolis, IN 46206 Fax: **(317) 630-1413**, email: **membership@legion.org** 

This is to certify the below listed district commander whose district membership on March 31 represents the greatest percentage over the previous year's final membership, and we have transmitted the information to National Headquarters for receipt by the April target date.

## Cannot be less than 100 percent to qualify.

Category III Districts of 3,000 to 4,999

Districts of 15 to 1,499

Districts of 1,500 to 2,999

Category I

**Category II** 

Competition will be divided into five categories based on the membership of the district without regard to geographic locations. District commanders will compete in each of the following categories based on the previous year's final totals.

Category IV Districts of 5,000 to 7,499

Category V Districts of 7,500 and above

The national convention trip will be given to membership, transmitted to National Headque percentage over the final membership of the percentage over the	arters no later than t		
Name	District number	Category	
Address		Phone ()	
City / State / ZIP			
Previous year final membership	Cu	rrent year membership _	
Percentage of current year increase over previ	ious year's final men	nbership	
Number of posts within the district			
	Departn	nent adjutant	
	Departn	nent	

This form must reach National Headquarters on or before the April target date.

Date

More Race to the Top information is on page 6.

# **NOMINATION FORM**

# **RECRUITER OF THE YEAR**

Post adjutants must send this form to department headquarters.

Department adjutants must send this form to The American Legion, Attn: Membership Division, P.O. Box 1055, Indianapolis, IN 46206, fax it to (317) 630-1413 or email it to membership@legion.org.

Type or print:			
In the Department of membership year as of May target date, a	_		rolled for current
1. Name	Post	Member ID	
Address			
City / State / ZIP			
Phone ()			
Number of new members enrolled (mining	mum 10)		
Attach list of names and ID numbers of	new members.		
The next highest new member recruiter (	make additional	copies if needed):	
2. Name	Post	Member ID	
Address			
City / State / ZIP			
Phone ()			
Number of new members enrolled (mining	mum 10)		
Attach list of names and ID numbers of	i new members.		
Post adjutant		Department adjutant	
Date		Date	
This form must reach department head by May 31.	quarters on or b	pefore the May target date and National	l Headquarters

# DISTRICT COMMANDER NEW POST ACHIEVEMENT AWARD

TO: The American Legion

Attn: Membership Division

P.O. Box 1055

Indianapolis, IN 46206 Fax: **(317) 630-1413** 

Email: membership@legion.org

This is to certify the below listed district commander has created	d new
post(s) in District	This also certifies a new temporary post charter is
on file at National Headquarters.	
Name	District No
Address	
City / State / ZIP	
New post numbers	
	Department adjutant
	Department
	Date

This form must reach National Headquarters on or before May 31. Post charter applications must already be on file by the May target date.

Read about the other new post achievement award, the Pioneer Award, on page 10.

# DISTRICT COMMANDER ACHIEVEMENT AWARD AND DISTRICT HONOR RIBBON

TO: The American Legion
Attn: Membership Division

P.O. Box 1055

Indianapolis, IN 46206 Fax: **(317) 630-1413** 

Email: membership@legion.org

I certify the following information concerning district membership for the previous membership year (as of 12/31) and the current membership year (as of the May target date) in this department is correct.

District commander's name	District commander's address	District name/ number	Previous year's membership (as of 12/31)	Number of posts in district	Current year's membership (as of May target date)
Jane Q. Veteran	1776 Patriot Lane, Washington DC 20001	1	8,680	10	8,691

Department adjutant		
Department	 	
 Date	 	

Mail this form on or before May 31.

**Note:** Report only those districts exceeding their previous year's membership by at least the number of posts in the district.

### **DUPLICATE FORM AS NECESSARY**

# GOLD BRIGADE NEW MEMBER RECRUITER AWARD

Send the completed form to department headquarters on or before the May target date. Posts should retain a copy for their records. The following member in the Department of \_\_\_\_\_\_ qualifies for the Gold Brigade award for enrolling 50 or more new members into The American Legion by the May target date. Attach the list of names with each nomination form. First-time qualifiers receive a Gold Brigade cap pin, certificate, a Gold Brigade patch, and choice of a jacket or sweater **or** polo shirt with the Gold Brigade logo. Second- to fourth-time qualifiers receive a Gold Brigade certificate, a hash mark for the sleeve, and the choice of either another Gold Brigade jacket **or** sweater **or** polo shirt with the Gold Brigade logo. Seventh time and beyond (except Fifth and Tenth time) qualifiers receive a Gold Brigade certificate, a hash mark for the sleeve, and the choice of either another Gold Brigade jacket or sweater or polo shirt with the Gold Brigade logo and \$150 check. Check the appropriate box(es): A [ ] First Gold Brigade award B [ ] Second to fourth award (specify occurrence) C [ ] Seventh time and beyond (specify occurrence) Polo shirt ¼ zip unisex sweater Circle one: Jacket Ladies' jacket or polo (circle size): S M L XL 2XL 3XL Men's jacket or polo (circle size): S M L XL 2XL 3XL (4XL and 5XL are available upon request) Men's jacket (tall) (circle size): L XL 2XL 3XL 4XL 5XL 6XL Men's polo (tall): 4XL ½ zip unisex sweater (circle size): S M L XL 2 XL 3XL 4XL Name Post number Citv State ZIP Phone (\_\_\_\_\_) \_\_\_\_ Member ID \_\_\_\_ Number of new members enrolled (minimum 50) Department adjutant Post adjutant Address Date

**Department reminder:** Forward a copy of this form to the National Membership Division, along with a copy of the list of new members signed up to National Headquarters, on or before May 31.

Date (cannot be after the May target date)

#### **USE ADDITIONAL SHEETS IF NECESSARY**

# GOLD BRIGADE FIFTH CONSECUTIVE YEAR AWARD

Departments must submit this form to National Headquarters by the last day of May.

The following member of the Department of	qualifies for the
prestigious fifth consecutive year Gold Brigade award for enrolling 50 or more new members into T Legion by the May target date.	The American
A Legionnaire may only qualify for this award once every five years (except for the 10th year).	
<b>NOTE:</b> This Navy blue blazer replaces the gold blazer of previous years.	
Circle one:	
Men's blazer (cut) Short Regular Long	
Specify even sizes 36-58 Size	
Ladies' blazer (cut) Regular Tall	
Specify even sizes 0-28 Size	
Type or print:	
Name Post number Member ID	
Phone () 20	
Certified:	
Department adjutant	
Date	

**Department reminder:** Fax a copy of this form to **(317) 630-1413** or email it to **membership@legion.org**, along with a copy of the list of new members signed up to National Headquarters, on or before May 31.

# GOLD BRIGADE SIXTH CONSECUTIVE YEAR AWARD

The following member of the Brigade award for enrolling	he Department of g 50 or more new members i	qualifies for the sixth consecutive year Gold nto The American Legion by the May target date.
This award is a \$150 check and hash mark.	and a Master Recruiter Ame	erican Legion cap, along with a Gold Brigade plaque, cap pin
Type or print, making sur	e that all information is co	mplete to help avoid processing delays:
Name		Member ID
Phone	Post number	Post city
Years qualifying for Gold B	rigade	
Number of new members e	enrolled (minimum 50)	
Circle crown type: Regu	ular Fort Knox	Women's Crown
Lined or unlined	Cap	size
Mandatory insignia (Y/N)	If yes, please	list
Certified:		
Department adjutant		
Date		

**Department reminder:** Fax a copy of this form to **(317) 630-1413** or email it to **membership@legion.org**, along with a copy of the list of new members signed up to National Headquarters, on or before May 31.

# GOLD BRIGADE TENTH CONSECUTIVE YEAR AWARD

Departments must submit this form to National Headquarters by the last day of May. The following member of the Department of qualifies for the prestigious tenth consecutive year Gold Brigade award for enrolling 50 or more new members into The American Legion by the May target date. The recipient will receive a navy blue blazer with the tenth-year Gold Brigade logo, tenth-year cap pin, hash mark and Gold Brigade plaque. A Legionnaire may only qualify for this award on their tenth consecutive year. Circle one: Men's blazer (cut) Short Regular Long Specify even sizes 36-58 \_\_\_\_\_ size Ladies' blazer (cut) Regular Tall Specify even sizes 0-28 \_\_\_\_\_ size Type or print: Name Post number Member ID Phone ( ) Years of being a Gold Brigadier 19\_\_\_\_\_ - 20\_\_\_\_ Certified: Department adjutant

**Department reminder:** Fax a copy of this form to **(317) 630-1413** or email it to **membership@legion.org**, along with a copy of the list of new members signed up to National Headquarters, on or before May 31.

Date

# SILVER BRIGADE NEW MEMBER RECRUITER AWARD

Send the completed form to department headquarters on or before the May target date. Posts should retain a copy for their records.

The following member in the Department of for enrolling 25 to 49 new members into Th	qualifies for the Silver Brigade Award	
Silver Brigadiers receive a silver pin and a s	silver certificate.	
Name		_ Post number
Address		
City	State	ZIP
Phone ()	Member ID	
Number of new members enrolled (25 to 49	9)	
	Post adjuta	nt (signature)
Date	Address	
	Date	

**Department reminder:** Fax a copy of this form to **(317) 630-1413** or email it to **membership@legion.org**, along with a copy of the list of new members signed up to National Headquarters, on or before May 31.

**USE ADDITIONAL SHEETS IF NECESSARY** 

# THE AMERICAN LEGION PIONEER AWARD

Post commander								
Post adjutant								
	he American Legion has authorized issuance of a citation titled "The American Legion Pioneer Award." Your post any make nominations for this award immediately after securing a temporary charter.							
This award is a way to recog chartered and ensuring a su		no has made the greatest contribu	tion in helping to	get your post				
post would like to nominate	someone, provide the	cognition both to the nominee and information requested below and varding to National Headquarters	d return this form					
	Post	located at						
Department of		, was chartered on	, 20					
Nomination for The America	nn Legion Pioneer Awa	ard is hereby made for						
Post	believes the above no	minee deserves the Pioneer Awar	d because					
Attest:								
		Post commander						
		Post name and no	umber					
		Address						
Post adjutant		City	State	ZIP				
The above information is cer	rtified as correct:		tant					
Date	, 20	<sub>F</sub> uu)u						
		Department						

**DUPLICATE FORM AS NECESSARY** 

## CERTIFICATION OF DEPARTMENTS ACHIEVING

# ALL TARGET DATES DURING THE MEMBERSHIP YEAR

This recognition is for any department that meets or exceeds each target date up to and including the May (100 percent) membership target date published for the National Points Awards Program for the current membership year. The national commander or a member of his staff will recognize the department at the national convention for meeting all targets using traditional membership methods.

Department adjutants must nominate their departments before the delegate strength reporting date, approximately 30 days before the beginning of the national convention.

то:	The American Legio Attn: Membership D P.O. Box 1055 Indianapolis, IN 462 Fax: (317) 630-1413 Email: membership	ivision 206	Date _			
The D	epartment of				_ requests recognition a	t the national convention
for me	eeting all target dates fo	or the membershi	p year.			
Targe	t month	Target		Actual		
Septe	mber	50%				
Octob	er	55%				
Nove	nber	65%				
Decer	nber	75%				
Janua	nry	80%				
Febru	ary	85%				
Marcl	h	90%				
April		95%				
May		100%				
				Department	adjutant	
				 Department		

# **100% DISTRICT COMMANDER PIN**

This recognition, in the form of a specially designed cap/lapel pin and certificate, is for any district commander (or similar county or parish commander) who accomplishes 100 percent of his or her assigned membership goal anytime during the membership year.

Department adjutants may nominate their district commanders by name at any time during the membership year, and may use this form at any time to certify one or more winners.

то:	The American Legion Attn: Membership Division P.O. Box 1055 Indianapolis, IN 46206 Fax: (317) 630-1413 Email: membership@legion			
The D	epartment of		requests 100% District Comman	der Pins for the following
			membership goals for members	
Comm	nander	District	Number goal	Number attained
			Department adjutant	
			Department	

Pins and certificates will be shipped directly to the department for presentation at an appropriate ceremony.

#### **DUPLICATE FORM AS NECESSARY**

# POST & DISTRICT REVITALIZATION RECOGNITION LETTER

These letters are awarded to the revitalized post and those individuals who assisted in the revitalization effort.

TO:	The American Legion Attn: Membership Division P.O. Box 1055 Indianapolis, IN 46206 Fax: (317) 630-1413 Email: membership@legion.org	Date
The D	Department of	requests a "welcome back" letter for Post
Name	of individual(s) who assisted in the	revitalization of this post:
		Department adjutant
		Department

Letters will be sent directly to the department for presentation at an appropriate ceremony.

**DUPLICATE THIS FORM AS NECESSARY** 

# **NEW POST DEVELOPMENT PIN**

This recognition, in the form of a specially designed cap/lapel pin, is for any individual who assists in starting a new American Legion post.

Department adjutants may nominate these individuals by name at any time once the temporary charter has been submitted.

то:	The American Legion Attn: Membership Division P.O. Box 1055 Indianapolis, IN 46206 Fax: (317) 630-1413 Email: membership@legion.org	Date		
	Department ofdual(s) for assisting in the developme		requests New Post Development Pins for the follow	ring
Name	e of individual(s) who assisted in starti	ing this new po	ost:	
			Department adjutant	
		:	Department	
Pins v	will be shipped directly to the departm	ent for presen	ation at an appropriate ceremony.	

**DUPLICATE THIS FORM AS NECESSARY** 

# **RECONNECT**

A "Reconnect" is a DoD initiative meant to "reconnect" our country with its military. A reconnect effort is any face-to-face communication between military installations and American Legion posts, districts/counties or departments to showcase their many programs and services. Departments that do not currently report their reconnect efforts are strongly encouraged to do so. A minimum of 100 points will be awarded for each reconnect effort until June 30. Additional points may be awarded for more complex efforts lasting multiple days, involving other entities and demonstrating additional programs or services. A maximum of 5,000 points may be awarded to each department in a single membership year. Reconnect efforts dated July 1 or later will be have those points applied towards the next year's awards points totals.

TO:	The American Legion Attn: Membership Division P.O. Box 1055 Indianapolis, IN 46206 Fax: (317) 630-1413 Email: membership@legion.org	Date	
The D partici	epartment ofipated in the following reconnect event(s):		_ certifies that the following (post/district/county) have
-			
			Department adjutant
			Department

DUPLICATE THIS FORM AS NECESSARY

# POST MEMBERSHIP RETENTION AWARD

The Post Membership Retention Award is for posts that meet the minimum number of members to maintain a charter within their respective department. Any post that achieves a renewal rate of at least 90% by the May target date will qualify for this award.

TO:	The American Legion Attn: Membership Division P.O. Box 1055 Indianapolis, IN Fax: (317) 630-1413 Email: membership@legion.or	Date
Posts	will receive the following awar	based on their percentage by the May target date:
The D	epartment of	submits the following posts for the Post Membership Retention Award:
Legal	name of post/post numberPercer	age as of May target
Lega	al name of post/post number	Percentage as of May target
		Department adjutant
		Department

**DUPLICATE THIS FORM AS NECESSARY** 

THE AMERICAN LEGION | National Membership Awards Points Guidebook

